University of California, Berkeley
Intercollegiate Athletic Department
Adjusted Statement of Revenues and Expenditures for the fiscal year ended June 30, 2012

	Football	Men's Basketball	Women's Basketball	Other Men's Sports	Other Women's Sports	Non-Program Specific	Grand Total
Operating Revenues							
Ticket Sales	$ 7,663,290.50	$ 2,471,000.65	$ 154,373.00	$ 62,166.50	$ 116,218.50	$ 659,403.00	$ 11,126,452.15
Student Fees (as spent)	$ -	$ -	$ -	$ -	$ -	$ 2,446,595.00	$ 2,446,595.00
Guarantees	$ 3,218,626.67	$ 125,279.21	$ -	$ 62,837.50	$ 14,162.50	$ -	$ 3,420,905.88
Contributions (as spent)	$ 1,110,266.56	$ 549,386.19	$ 174,063.23	$ 4,602,943.45	$ 3,650,421.98	$ 2,890,880.90	$ 12,977,962.31
Direct Institutional Support (as spent)	$ 1,454.97	$ -	$ 1,700,000.00	$ 344,000.00	$ 5,017,405.00	$ 8,657.00	$ 7,071,516.97
NCAA/Conference Distributions	$ 9,604,391.48	$ 3,062,645.63	$ 159,224.60	$ 144,300.28	$ 171,263.50	$ 2,136,881.85	$ 15,278,707.34
Broadcast/TV/Radio/Internet	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Program/Novelty/Concessions	$ 440,088.46	$ 134,197.70	$ 40,680.47	$ 14,519.42	$ 29,368.52	$ 9,993.13	$ 668,847.70
Sponsorships/Royalties	$ 3,216,341.02	$ 1,473,732.59	$ 523,645.00	$ 607,776.88	$ 694,603.18	$ 687,943.77	$ 7,204,042.44
Sports Camps	$ 239,341.50	$ 99,615.00	$ 33,928.50	$ 677,107.50	$ 650,491.00	$ (216.26)	$ 1,700,267.24
Endowment Income (as spent)	$ 484,637.42	$ 86,331.04	$ 55,841.50	$ 2,793,945.04	$ 615,426.20	$ 1,848,638.22	$ 5,884,819.42
Other	$ 93,792.00	$ 2,560.00	$ 12,112.25	$ 119,528.85	$ 44,635.44	$ 130,660.64	$ 403,289.18
Sub Total Operating Revenues	$ 26,072,230.58	$ 8,004,748.01	$ 2,853,868.55	$ 9,429,125.42	$ 11,003,995.82	$ 10,819,437.25	$ 68,183,405.63
Operating Expenditures							
Athletic Student Aid	$ 3,017,545.50	$ 487,581.21	$ 486,486.41	$ 2,305,389.99	$ 3,734,455.06	$ 21,428.00	$ 10,052,886.17
Guarantees	$ 1,000,000.00	$ 599,040.18	$ 66,549.88	$ 15,452.77	$ 50,136.47	$ -	$ 1,731,179.30
Coaches Salaries	$ 5,347,734.06	$ 2,688,125.23	$ 1,045,034.61	$ 3,272,659.43	$ 3,429,961.31	$ -	$ 15,783,514.64
Coaches Compensation	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Administration Salaries	$ 1,817,336.36	$ 429,857.25	$ 308,195.22	$ 650,288.59	$ 496,187.73	$ 11,011,527.07	$ 14,713,392.22
Administration Compensation	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Severance Payments	$ -	$ -	$ -	$ 2,888.06	$ 2,486.94	$ -	$ 5,375.00
Recruiting	$ 337,544.46	$ 110,027.21	$ 79,281.24	$ 145,001.94	$ 218,290.04	$ 38,160.00	$ 928,304.89
Team Travel	$ 2,196,878.41	$ 591,224.19	$ 336,061.47	$ 1,510,990.67	$ 1,682,558.18	$ 129,561.39	$ 6,447,274.31
Equipment/Uniforms/Supplies	$ 605,141.30	$ 73,041.01	$ 51,230.33	$ 435,751.27	$ 416,873.65	$ 125,517.97	$ 1,707,555.53
Game Expenses	$ 358,993.65	$ 377,744.13	$ 230,779.41	$ 146,762.32	$ 384,398.84	$ -	$ 1,498,678.35
Fundraising/Marketing/Promotion	$ 1,515,859.00	$ 391,097.83	$ 158,616.50	$ 159,302.18	$ 106,212.34	$ 677,028.63	$ 3,008,116.48
Sports Camps	$ 81,976.27	$ 28,406.22	$ 27,676.98	$ 333,727.80	$ 307,911.70	$ 53,365.36	$ 833,064.33
Direct Facilities Cost	$ 122,584.76	$ 26,235.13	$ 8,144.48	$ 279,341.06	$ 218,773.57	$ 1,455,494.60	$ 2,110,573.60
Spirit Groups	$ 76,000.05	$ -	$ -	$ -	$ -	$ 42,654.08	$ 118,654.13
Medical Expenses & Insurance	$ 275,879.88	$ 18,168.91	$ 22,245.09	$ 277,475.78	$ 235,757.25	$ 563,526.23	$ 1,393,053.14
Memberships/Dues	$ 60.00	$ 530.00	$ 910.00	$ 12,745.47	$ 17,493.38	$ 1,515,829.19	$ 1,547,568.04
Other	$ 1,060,339.80	$ 91,474.82	$ 107,556.29	$ 105,974.04	$ 169,299.18	$ 1,752,829.44	$ 3,287,473.57
Transfers to Institution	$ 1,418,183.20	$ 493,969.59	$ 45,399.50	$ 78,030.58	$ 81,205.65	$ 351,332.42	$ 2,468,120.94
Sub Total Operating Expenditures	$ 19,232,056.70	$ 6,406,522.91	$ 2,974,167.41	$ 9,731,781.95	$ 11,552,001.29	$ 17,738,254.38	$ 67,634,784.64
Non-Operating Revenue - Capital	$ -	$ -	$ -	$ -	$ -	$ 3,000,000.00	$ 3,000,000.00
Non-Operating Expenses - Capital	$ -	$ -	$ -	$ -	$ 24,127.75	$ 798.00	$ 24,925.75
Loan Repayment	$ -	$ -	$ -	$ -	$ -	$ 556,774.00	$ 556,774.00
Debt Service	$ 2,830,000.00	$ -	$ -	$ -	$ -	$ -	$ 2,830,000.00
Excess (Deficiency) of Revenues Over Expenditures	$ 4,010,173.88	$ 1,598,225.10	$ (120,298.86)	$ (302,656.53)	$ (572,133.22)	$ (4,476,389.13)	$ 136,921.24